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**Professional Selling Major Application**

**To apply to the Professional Selling major, please complete the following application and ask three references (two faculty members and one work supervisor) to submit the ProSales Recommendation Form available at:** [**www.baylor.edu/selling/recommendation**](http://www.baylor.edu/selling/recommendation)**.**

 **Last Name:** Click or tap here to enter text.

 **First Name:** Click or tap here to enter text.

 **Current Overall GPA:** Click or tap here to enter text.

**Total # of Credit Hours to Date:** Click or tap here to enter text.

 **Email:** Click or tap here to enter text.

 **Cell Phone:** Click or tap here to enter text.

 **Date of Birth:** Click or tap here to enter text.

**How did you hear about ProSales?**

(check all that apply)

[ ]  **Website** [ ]  **Handout** [ ]  **Other**

[ ]  **Poster** [ ]  **ProSales Student** Click or tap here to enter text.

Click or tap here to enter text.

[ ]  **Digital Signage** [ ]  **Faculty Member**

 Click or tap here to enter text.

**Pre-Application Prep Work**

**Please check-off the following activities that must be completed prior to submitting your application:**

[ ]  Visit the Career for Professional Selling Website to learn about the Professional Selling Major <http://www.baylor.edu/business/selling>.

[ ]  Attend a ProSales Information Session (offered throughout the semester in F218)

**Date Attended:** Click or tap here to enter text.

[ ]  Speak with three current ProSales students to get a “student’s perspective” on the program

**Student 1:** Click or tap here to enter text. **Date of Meeting:** Click or tap here to enter text.

**Student 2:** Click or tap here to enter text. **Date of Meeting:** Click or tap here to enter text.

**Student 3:** Click or tap here to enter text. **Date of Meeting:** Click or tap here to enter text.

[ ]  Watch “The Science of Sales” before completing the application essays <http://www.baylor.edu/business/selling/scienceofsales>.

**Professional Development Fee**

**Please check to confirm your understanding of the Professional Development Fee:**

[ ]  If admitted to the Program, I agree to pay the $200 Professional Development Fee which covers my ProSales Polo (worn at Program events), Sales Competition Jacket, ProSales Backpack, Business Cards, and professional development support (mainly meals).

**Experience, Leadership and Accomplishments**

**Please list any jobs that you have held in the past three years:**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
|  | **Employer** | **Job Title** | **Responsibilities/Skills Gained** | **Dates of Employment** |
| **1.** |       |       |       |       |
| **2.** |       |       |       |       |
| **3.**  |       |       |       |       |

[ ] **Please list your most significant extracurricular, community or service activities within the past three years:**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
|  | **Activity** | **Organization (if applicable)** | **Offices Held** | **Dates of Involvement** |
| **1.** |       |       |       |       |
| **2.** |       |       |       |       |
| **3.**  |       |       |       |       |

**Please list your most significant academic/personal achievements and a description of their significance:**

|  |  |  |  |
| --- | --- | --- | --- |
|  | **Achievement** | **Significance** | **Dates of Involvement** |
| **1.** |       |       |       |
| **2.** |       |       |       |
| **3.**  |       |       |       |

**Application Essays**

**Why do you want to major in Professional Selling?**

Click or tap here to enter text.

**What do you think will be the most challenging about a career in Professional Selling?**

Click or tap here to enter text.

**Complete and Submit**

**Please submit your completed application to** **Professional\_Selling@baylor.edu****.**

**Make sure to ask three references (two faculty members and one work supervisor) to submit the ProSales Recommendation Form available at:** [**www.baylor.edu/business/selling/recommendation**](http://www.baylor.edu/business/selling/recommendation)**.**