

# RACHEL C. WOODS, J.D.

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## TEACHING EXPERIENCE

*Clinical Assistant Professor*, Hankamer School of Business, Baylor University

- Principled Leadership Spring 2023
- Leadership & Organizational Behavior Spring 2016 - Fall 2022
- Campus Leadership Practicum (Developed new course) Spring 2017 – Fall 2022

*Full-Time Lecturer*, Hankamer School of Business, Baylor University

- Leadership & Organizational Behavior Fall 2015

*Part-Time Lecturer*, Hankamer School of Business, Baylor University

- Negotiation & Conflict Resolution (Undergraduate) Spring 2013 - Spring 2015
- Negotiation & Conflict Resolution (MBA Program) Spring 2008 - Fall 2008
- Negotiation & Conflict Resolution (Undergraduate) Spring 2006 - Fall 2007

## WORK EXPERIENCE

*Founder & CEO*, Leadership Trek® Corporation (LTrek®), Waco, Texas 2005-Present

- [www.LTrek.com](http://www.LTrek.com)
- Value-based leadership development training, coaching, and consulting. Custom curriculum development. Leadership Retreats.
  - 2020 Highlight: Leading strategic planning for the development of a new regional network for African women in politics, called WDN Africa, bringing together political leaders from six countries: Uganda, Zimbabwe, Kenya, Tanzania, Nigeria, and Ghana – WDN Africa officially launched August 19, 2021.
- International Leadership Development Coach
  - Served as a leadership coach to women in over 25+ countries
- Examples of Custom Training Curriculum Development
  - *Leading in Museums: Leadership Development for Leaders of Today and Tomorrow*, Training Development Series for Museums 2021
  - Leadership Survival Skills for Teachers
  - Co-Author, *Leadership Trek: Leadership Transformation System*, Woods & Neubert, 2013. 2013
  - LTrek Kilimanjaro – Youth Leadership Training 2006
  - LTrek Everest – Youth Leadership Training 2005
- Examples of Train-the-Trainer Curriculum Development
  - Co-Author - *Advanced Political Leadership Academy & Train-the-Trainer Manual*, Women's Democracy Network, Washington, D.C. 2014

- *WDN Women's Leadership School & Train-the-Trainer Manual*,  
Women's Democracy Network, Washington, D.C. 2011
- Owner*, Woods & Dashiell Consulting, Boerne, Texas 2012-2022
- Owner*, Woods Leadership Marketing, Waco, Texas 2003-2005
- Selling leadership development assessments (the Organizational Needs Inventory [ONI] and the Development Needs Inventory [DNI 360]), administering reports to leaders, developing 'training curriculum, contracting leadership development work to subject matter experts, managing leadership training programs.
- Licensed Attorney*, Texas 2002-Present
- Mediator*, Texas 1999-2007

## INDUSTRY CONFERENCE & BUSINESS ASSOCIATION PRESENTATIONS

Presenter, *Texas Association of Museums Lunch & Learn*, Training session included panel discussion with museum leaders, Virtual. July 2022

Presenter, *Transition to Leadership: An Introduction to Leadership for New or Emerging Museum Leaders*, Training session including panel discussion with Charlie Walter and Lesa Bush from the Baylor University Museum Studies Department and the Mayborn Museum Complex, *Texas Association of Museums Annual Conference* March 2022

Co-Presenter, *A Museum's Journey of Organizational Assessment and Development*, a collaborative presentation with Charlie Walter and Lesa Bush from the Baylor University Museum Studies Department and the Mayborn Museum Complex. The presentation showed the impact of organizational development including leadership development initiatives that I implemented through LTrek. *Texas Association of Museums Annual Conference* March 2022

Lead Presenter, *Delegation Skills for When You Lead and for When You are Not in Charge*, Training session including panel discussion with Charlie Walter and Lesa Bush from the Baylor University Museum Studies Department and the Mayborn Museum Complex, *Association of Children's Museums Annual Conference – Interactivity 2021 – Virtual* May 2021

Co-Presenter, *A Museum's Journey of Organizational Assessment and Development*, a collaborative presentation with Charlie Walter and Lesa Bush from the Baylor University Museum Studies Department and the Mayborn Museum Complex. The presentation showed the impact of organizational development including leadership development initiatives that I implemented through LTrek. *Association of Children's Museums Annual Conference – Interactivity 2021 – Virtual* May 2021

Texas Farm Bureau Field Staff Summer Conference, Waco, Texas May 2021

Presenter and CEO Roundtable Facilitator, 3-Part Series for Museum CEOs called, *Leaders Keep Going: Feeding Your Leadership Flame Amidst Crisis*, sponsored by the *Association of Children's Museums – Virtual*

- Part 1: *Everything is Different: Sustaining and Restoring Trust Post COVID-19 Museum Closures*

- Part 2: *Is COVID-19 Burning You Out? Sustaining Your Motivation Post COVID-19 Museum Closures*
- Part 3: *Is COVID-19 Burning out your Team? Motivating Others in the New Normal*  
Fall 2020

Texas Farm Bureau Field Staff Fall Conference September 2021

Heart of Texas Council of Governments Leadership Conference Fall 2021 - TBA

## EDUCATIONAL BACKGROUND

*St. Mary's University School of Law*, Juris Doctor May 2001  
*Baylor University*, Bachelor of Arts, Political Science May 1998

## CONTINUING EDUCATION, TRAINING & CERTIFICATIONS

- *Coaching for Improved Performance & Results: Enhancing Human Communication* Coaching Certification Program, Better Performance & Results, Inc., Rex Houze, Allen, Texas Completed December 2022
- *The Art of Saying No*, Program on Negotiation at Harvard Law School, (Virtual), Taught by William Ury December 2021
- *International Management & Organizational Behavior Teaching Society* Training Conference, Maynooth, Ireland Summer 2018
- *International Management & Organizational Behavior Teaching Society* Training Conference, Winchester, England Summer 2016
- *How to Teach Negotiation in Organizations*, Harvard Law School Project on Negotiation, Cambridge, MA 2008
- TDPRS/CPS/CJA Mediation Certification, Dispute Resolution Center of Harris County. Received certification to conduct mediations involving child protective services and related issues Sept. 2002
- Transformative Mediation Training, Truce Dispute Resolution Firm & Institute, Dallas, Texas 2003
- Family Law Mediation Training, St. Mary's School of Law January-May 2001
- Basic Mediation Training, St. Mary's School of Law Aug.-Dec. 1999

## SERVICE

### Service to the University

- Chair Development & Training Initiative Committee 2021-Present
- Baylor University Student Life Committee – University Committee 2020-Present
- Baylor Academy for Teaching and Learning Advisory Council (ATL) 2017-Present

### Service to the Department

- New faculty Mentor 2022-Present

- ACCSB Accreditation Coordinator for MGT 3305 2017-Present
- Clinical Assistant Professor Hiring Committee – MGT Dept. Summer 2021
- Represent MGT department at recruiting events

### Community Service

- Past President, Chairman of Nominating Committee, & Executive Committee Member, Waco Civic Theatre Board of Directors, Waco, Texas June 2022-2023
- *Managing People for Results*, Leadership Plenty Community Leadership Development Program Facilitator, Waco Foundation, Waco, Texas. October 12, 2021
- Immediate Past President, Chairman of Nominating Committee, & Executive Committee Member, Waco Civic Theatre Board of Directors, Waco, Texas June 2021- 2022
- Fundraising Committee Member, Waco Civic Theatre Board of Directors, Waco, Texas June 2021- Present
- Volunteer Strategic Planning and Leadership Training, for local non-profit, No Limitations, Inc., Waco, Texas. 2020
- President, Waco Civic Theatre Board of Directors, Waco, Texas 2019-2021
- Vice-President, Waco Civic Theater Board of Directors, Waco, Texas 2018-2019
- Greater Waco Chamber of Commerce Guest Speaker for Leadership Waco 2014, 2015, 2018
- Greater Waco Chamber of Commerce Featured Leadership Trainer – Annual Young Professionals Leadership Summit 2014
- Advisory Council Member, Women’s Democracy Network, Washington, D.C. 2013-Present
- Leadership Plenty Institute, Waco Foundation – Community Leadership Development Volunteer 2011 – 2013
- Rotary of Waco, Member 2010 – 2012
- Junior League of Waco, Inc., Member 2006 – 2012
  - Led the strategic planning process to create a 3-year plan for the League, as the Chairman of Advisory Planning
- Waco I.S.D. Partner-in-Education, Adopt-a-School Coordinator 2002-2010

### AWARDS

- Outstanding Faculty Award, Baylor University (Non-Tenured Track) 2022
- Teaching Excellence Award, Hankamer School of Business 2021
- Athena Leadership Award Finalist (Final Four), Waco Chamber of Commerce 2019